



NTARE SCHOOL OLD BOYS (NSOBA) SACCO

REGISTERED NO: P.22769/RCS

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WE ARE HIRING

Job Title: Business Development Manager

Reports to: Chairperson, Executive Committee

Job Summary: NSOBA SACCO is recruiting an ambitious and energetic Manager to lead and direct the SACCO. The Manager reports to the Chairperson Executive Committee (Board of Directors) and has overall responsibility for the strategic and operational performance with a specific focus on growth and profitability,

This person will be integral in executing NSOBA SACCO's vision and mission. This role will therefore require integrity, creativity, flexibility, and dynamism in the Applicant.

Key Duties and Responsibilities:

- 1) Lead the development of strategies for identifying, tracking, and engaging potential SACCO members and designing proposals on how to convert and retain them.
- 2) Engaging members and stakeholders across the local and regional levels, and international levels through organizing trainings and other SACCO events.
- 3) Implement and enforce all approved policies, propose new policies and amendments to the Executive Committee.
- 4) Represent the SACCO in business transactions delegated with the respective approval of the relevant organ.

Qualifications, Skills and Experience:

- 1) The applicant must hold a Business-related bachelor's degree.
- 2) At least 4 years' experience, 3 of which should be at Supervisor level in Sales and Relationship Management.
- 3) Systematic and highly organized sales professional with a strong SME network in Uganda;
- 4) Being a self-starter with an entrepreneurial spirit is paramount.
- 5) Must be very comfortable working in the digital realm, using tools such as Google Drive (Docs, Slides, Sheets), and other remote working tools.
- 6) High level of proficiency in building PowerPoint presentations
- 7) High level of proficiency in Microsoft Excel or Google Sheets
- 8) Preferably an Old Boy of Ntare School

Other Critical Requirements:

Networking, relationship building, negotiating, writing, and communication skills are strongly desired for this role.

Interested candidates should address their **soft copy** applications, CV's, Academic and other supporting documents to the Chairperson Executive Committee at the addresses below;

Ntare School Old Boys Association (NSOBA) Sacco

Email: info@nsobasacco.com

P.O Box 40334 Nakawa Kampala, Uganda

Submission Deadline: 26th March 2024